

Pre-Bid Query related to Expression of Interest (EOI)

“Scope & Prospect of Oil Seeds and Coarse Cereals Cultivation in Mizoram with special emphasis to Emerging Market Opportunities, Value Addition and Supply Chain Management”

Sl. No.	Reference	Specific Clause/ Requirement	Observations/ Comments/ Queries	Response of NEDFi
1	Page9, Qualifying Criteria: Experience of the organization, 1 st point	Should have been operating for last 5 (five) years	We request you increase the minimum requirement to 10 years, as this will ensure better delivery by experienced firms	As per EOI
2	Page9, Qualifying Criteria: Experience of the organization, 2 nd point	Must have experience in carrying out 1 (one) assignment of similar nature in the past three years with value not less than Rs 10 lakhs, Or 2 (two) assignments of similar nature in the past three years with value not less than Rs 5 lakh each *Assignment of similar nature would preferably indicate studies related to value and supply-chain management of agricultural commodities	We request you to increase the value to Rs 50 lakh each. This will ensure that only technically experienced firms are hired and high-quality work products are delivered.	As per EOI
3	Page9, Qualifying Criteria: Financial strength of the consultant, 1 st point	Annual turnover during each of the last three financial years (as per the last published Balanced sheets), should be at least Rs 1 Crore	The annual turnover of Rs 1 Crore in each of the last three financial years is too less. This may lead to procurement of inexperienced organizations with limited sector exposure. We propose you to increase the annual turnover requirement to minimum Rs 50 crore in each of the last 3 years	As per EOI

4	Page9, Qualifying Criteria: Financial strength of the consultant, 2 nd point	Turnover from Consultancy Services during each of the last financial years (as per the last published Balance Sheets), should be at least Rs 50 lakhs	We request you to increase the turnover figure from Consultancy Services to Rs 25 Crore per year, in last three financial years. This will ensure that only reputed and experienced consultancy/NGOs/Sec25 companies participate in the bidding process	As per EOI
5	Key professional's qualification & experience	1 team leader with 15 years, and 5 subject matter experts with 10 years of relevant experience	Kindly suggest the procurement method for this assignment, QCBS (Quality and Cost Based Selection), QBS (Quality Based Selection) or LCS (Least Cost Selection) We suggest considering the QBS or QCBS (with 80% weightage on technical and 20% weightage on financial) method as it ensures high-quality delivery by experienced organizations at best rates	Method of selection will be intimated at the RFP stage
6	Page 12 EOI Form -2 (Consultant's profile)	II Joint Venture /Consortium	Whether Consortium (JV or Sub-consultancy) is allowed for the assignment	Refer page no 12 of EOI
7	Page 2, Terms of Reference	3.1 Scope of work	Is there any specific oilseeds / Coarse cereals, which needs specific focus?	As per scope of work of the study given in the EOI
8	Page 2, Terms of Reference	3.1 Scope of work	Is there any minimum/maximum sample size we need to consider?	Sample size covered in the study should be representative of the state of Mizoram